| Topic: 3rd Party<br>Risk<br>Management | Title   | Target<br>Keyword  | Content Brief  | Due Date (for Karen) | Posting Date (for CLIENT) | Draft Link | Published Link | Notes   |
|--|---|--|--|----------------------|---------------------------|------------|----------------|---|
| Blog Post                              | Best Practices<br>in Cybersecurity<br>Marketing                                 | Cybersecurity<br>marketing<br>Vol: 140<br>SEO Difficulty:<br>36<br>Paid Difficulty:<br>54<br>CPC: \$14.67        | https://app.<br>frase.<br>io/doc/read/7f82<br>41ae0a154c4da<br>5bb3f6f67a5acc<br>e-1 |                      | 9/15/00                   |            |                | "marketing in cybersecurity" - 0 Vol  |
| Blog post                              | Why You're<br>Struggling with<br>Your<br>Cybersecurity<br>Marketing<br>Strategy | Cybersecurity<br>marketing<br>strategy<br>Vol: 10<br>SEO Difficulty:<br>25<br>Paid Difficulty:<br>38<br>CPC: \$0 |  |                      |                           |            |                |   |
| White Paper                            | Creating an Effective Marketing Strategy for Your Cybersecurity Product         |  |  |                      |                           |            |                | Link to<br>whitepaper in<br>CTA for<br>previous blog<br>posts as lead<br>magnet |